
Recruiters Almanac Scripts Rebuttals Closes

the recruiter's almanac of scripts, rebuttals and closes ... - the recruiter's almanac of scripts, rebuttals and closes, 1998, bill radin, 0962614777, 9780962614774, innovative consulting, incorporated, 1998
preparing for a telephone interview - the career center - preparing for a telephone interview you want to present yourself as professional as possible. according to joyce lain kennedy, nationally syndicated careers columnist, most people don't prepare for screening telephone interviews as rigorously as they do for face-to-face meetings, [and] the casualty toll is heavy. prepare

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